

Tender for Export Ocean Freight for Haldia

Dated: 17th November' 2020

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Last date of Submission: 23rd November' 2020

Auction Date for Ex-Haldia:25th November' 2020 at 11:30 AM

Notice Inviting Tender:

Date: 17th November, 2020

Sub: Tender for Export Ocean Freight for Haldia _ Dec'20

M/s Exide Industries Limited, invites eligible Freight Forwarder to submit their bids for the above captioned WORK (mentioned in sub), in accordance with tender documents enclosed, and as per the following guidelines:

1. Bidding Process:

Reverse Auction through Ariba (As per Bidding Rule)

2. Submission Process:

The Bids have to be submitted as per the below instructions.

Documents to be submitted (necessary format to be downloaded from Tender Link):

- a) Filled Tender Form- **Price-Bid**
- b) Signed & stamped copy **of the entire Term Sheet with all the annexures**
- c) Signed & stamped copy of the **E-bidding Terms & Conditions**
- d) **EMD for EIL**

All documents/bids/formats to be sent in hard copy through Registered / Speed Post / Courier / Hand Delivery

In addition, soft copy of the same to be mandatorily sent in secured E-mail Id supplychain.offers@exide.co.in only, without sending any copy to any individual. **Price-Bid to be sent in excel format only**. Any Tender submitted through Fax / Telex / Telegram will not be accepted. EIL will not assume any responsibility for any delay, loss or non-receipt of Tender documents

For clarifications, if any, please contact :

Mail Id: supplychain.offers@exide.co.in

Telephone No. 9830574293

All the Offers submitted in response to this Notice Inviting Tender should be in accordance with the **Term Sheet**, attached herewith.

EIL reserves the right to accept or reject any or all of the bids received, at its absolute discretion, without assigning any reason whatsoever.

The above mentioned documents to be submitted in sealed envelope along with the EMD.

The above sealed envelope is to be super-scribed as “**Tender for Export Ocean Freight for Haldia_Dec’20** “ & to be addressed to : “**General Manager - SCM**” and at the following address:

Exide Industries Limited

6A, Hatibagan Road

Entally, Padmapukur

Kolkata 700014

Telephone No. 03323023-724/728

i. Price-Bid

The soft copy of the Price Bid (in excel file only) to be sent through e-mail at “supplychain.offers@exide.co.in” without sending any copy to any individual.

- a. All commercial proceedings shall be carried out w.r.t soft copy of the Price Bid. In case of non-receipt of soft copy for whatsoever reason, hard copy shall be used.
- b. Depending on the Commercial Response w.r.t EIL’s estimate, EIL shall decide whether to conduct Reverse Auction.
- c. In the event the bids received found unsatisfactory, EIL will have the discretion to pursue any other process deemed fit to finalise the contract

3. Last Date and Time of submission of Bid, along with all supporting documents:

All the documents should reach us by **23rd November,2020 by 05:30 PM**. Soft copy of price bid needs to be submitted by **23rd November,2020 by 05.30 PM** to the designated secured mail-Id “supplychain.offers@exide.co.in” without sending any copy to any individual.

EIL FREIGHT FORWARDING / CHA (EXPORT) E-BIDDING **& CONTRACT SIGN OFF TERMS**

1. EIL **Monthly / Quarterly** bid is an elaborate process comprised of three main stages a) RFQ b) Reverse auction (e-bidding) c) face to face discussion. Vendors may be invited for either all the three stages or selected few.
2. EIL keeps the right reserved to select the vendors irrespective of their rank at any of the above mentioned stages keeping in view available competitive rate.
3. All other terms and conditions being met, EIL will award the business to the selected L-1 vendor. However, it is expressly stated that only being L1 will not guarantee business and award of the entire business or part thereof shall be solely under the discretion of Exide Industries Ltd and the decision taken by Exide Industries Ltd would be final and binding on all Suppliers.
4. EIL keeps the right to award the job to any of the participating vendors irrespective of their rank during bidding. Any vendor who has submitted a rate during the bidding process will be bound to honour the rate quoted even he is not found to be L1.
5. Vendors once quoting the rate at any of the above mentioned bidding stages and being approached for contract signing on any of the lanes where they have participated are bound to accept the proposal.
6. The volumes mentioned on the lanes are tentative and they are likely to change based on the actual requirement during contract period. EIL expects vendor to honour the contract and continue supplying the container throughout contract period.
7. All the vendors who provide the rate through RFQ need to participate for reverse auction mandatorily. If the vendor fails to participate in E-bidding event, then their RFQ rates will be considered as final rates quoted by them. These rates will be considered for probable contract finalization.
8. Accepting and implementing E-bidding result will be solely decided by EIL team. Vendors can be invited for discussion across the table irrespective of the rank.
9. The lanes are being offered to the Freight Forwarder / CHA on a non-exclusive basis and EIL has the right to appoint other Freight Forwarder / CHA in the same route at their discretion and cover business risk.

1. Scope of Work & Activity Timeline

Stage	Activity Timeline
1	Container placement confirmation should be given within 72 Hours from the date of requisition / intimation by EIL (Exide)
2	Collection of Pre-shipment documents from EIL office and factory on the same day of placement
3	Forwarder should ensure that containers are properly labeled as per DG Cargo requirement before move out of factory
4	Provide Shipment Documents to EIL within 48 Hrs of Vessel Sailing
5	Pre-intimation for Cargo arrival to be provided to EIL & Consignee before arrival of Vessel
6	Clearance of consignment at destination port as per INCOTERMS within 2 days from vessel arrival (As per Incoterms)
7	Providing MIS as per standard format on weekly basis
8	Providing necessary Information on each stage

Documentation requirement:

Europe

GSP (Preferential COO issued by EIC wherever applicable)

Shipping bill

BOL

Packing List/Customs Signed Invoice/FORM-SDF

Other than Europe

COO (Non preferential COO-AFTA/SAFTA/ISFTA/IJCEA)

Shipping bill

BOL

2. RISK PURCHASE CLAUSE

In the event that the Container is not placed within the stipulated placement date, Exide shall have the right to take container from other Freight Forwarder/CHA and charge the Freight Forwarder/CHA with the differential freight charges. The Freight Forwarder/CHA shall be liable for such differential freight charges.

3. DETENTION & DEMURRAGE

- a) Trailer detention charges will only be applicable if container is placed at Factory by 1st half of the day of reporting. Bills to show date & time of Entry and Exit from Factory.
- b) Trailer detention within Factory only will be paid as per rate defined in the pricing annexure.
- c) No Trailer Detention charges will be applicable at CFS in the event of container dumping due to any unforeseen reason.
- d) Prior Approval to be taken over cost from EIL for CFS/Buffer Area movement (For Storage Purpose)
- e) Container Detention Free Period at Origin CFS/Buffer Area will be considered as per defined terms in pricing annexure. Detention Charges pertaining to containers at origin CFS/Buffer Area after Free Period will be as per actual against receipted documents.
- f) Container Detention Charges at Port of Discharge will be considered after Free Period as defined in the pricing annexure sheet and it will be as per actual against receipted documents.
- g) Detention and Demurrage at destination will be guided by defined INCOTERM. Detention and Demurrage will not be considered for DAP shipments till the Cargo is delivered at Consignees Warehouse.
- h) Demurrage Free Period at destination port premises / bonded warehouse as per guideline of local port authorities.

4. INSURANCE

- a) EIL shall obtain an appropriate marine insurance policy for short delivery, non-delivery, theft, pilferage, transit damage, damage & breakage due to accident and hijack of EIL goods for an amount exceeding Rs. 10,000/- (Rupees Ten thousand only) or 0.5% of the consignment value whichever is higher. EIL shall alone be entitled to receive the value of all insurance claims.
- b) In the event of short delivery, non-delivery, theft, pilferage, transit damage, damage and breakage due to accident and hijack of the vehicle/ Vessel carrying Exide's Goods, on account of which Exide will raise an insurance claim, the Service Provider shall issue a damage/short/non-delivery certificate, copy of F.I.R./ complaint to police, photographs and such other documents as may be required by Exide or the insurer/underwriter for filing a claim by Exide with the insurer/underwriter within 15 days from the date of such event. All other documentation shall be completed by the Service Provider without any delay in order to ensure that insurance claims by Exide are not jeopardized in any manner.

5. Other Terms and Conditions

- a) All other terms and conditions being met, EIL will award the business to the L1 vendor. However, it is expressly stated that only being L1 will not guarantee business and award of the entire business or part thereof shall be solely under the discretion of Exide Industries Ltd and the decision taken by Exide Industries Ltd would be final and binding on all Suppliers.
- b) EIL keeps the right to award the business to any of the participating vendors irrespective of their rank during bidding. Any vendor who has submitted a rate during the bidding process will be bound to honor the rate quoted against that particular line items even he is not found to be L1.
- c) Vendors once quoting the final rate for that particular line item and being approached for awarding the business for that line item where they have participated are bound to accept the proposal.
- d) The volumes mentioned on the line items are tentative and they are likely to change based on the actual requirement during contract period. EIL expects vendor to honour the contract and continue supplying the material maintaining the quality and specification throughout contract period.
- e) Accepting and implementing E-bidding result will be solely decided by EIL team. Vendors can be invited for discussion across the table irrespective of the rank
- f) The Service Provider is required to share MIS on weekly basis as per standard format with Exide's Export & logistics team.
- g) There should not be any extra charges at Customer's end.
- h) There will be no extra cost payable without prior approval taken from Exide
- i) Shipping Line Exchange Rate on the date of B/L will be considered. A copy of such rate chart with date has to be enclosed at the time of submitting Bills.
- j) Payment Terms: Payment made in India after 45 days from BL Date / Invoice Submission Date whichever is later
- k) GST for Transportation should be novarated from Ocean freight and other expenses Bill
- l) There will be no CFS dumping Charges over and above the quoted rates subject to prior approval taken from Exide

9	EX HALDIA TO HAMBURG/GERMANY (TRIATHLON), 20 FT-DAP INCLUDING CHA CHARGES AT DESTINATION-TRANSIT TIME PORT TO PORT 35 DAYS,(MAX 1 TRANSSHIPMENT) - MAERSK	Biddable Lot	2		10 Days	Free Detention Till the Cargo is delivered at Consignees Warehouse	Included	Included	Included	GmbH, SIEMENSSTRABE 108371 ,GLAUCHAU ,GERMANY	Destination Duty to be paid by Freight Forwarder & same will be reimbursed by our Client to you within 7 Days.
9.1	INLAND HAULAGE (Excluding Detention charges)	Line Item									
9.2	OCEAN FREIGHT	Line Item									
10	EX HALDIA TO TORENTO/CANADA, 20 FT-DDP- TRANSIT TIME PORT TO PORT 45 DAYS.(MAX 1 TRANSSHIPMENT)	Biddable Lot	2		10 Days	7 Days	Included	Not Applicable	Not Applicable	Industrial Batteries & Accessories 7171 Torbram Road Unit # 29 Mississauga Ontario L6T3W4 Phone : 905-965-4288	
10.1	INLAND HAULAGE (Excluding Lashing/Chocking Charges, Air bags & Detention charges)	Line Item									
10.2	OCEAN FREIGHT	Line Item									
11	EX HALDIA TO TORENTO/CANADA, 40 FT-DDP- TRANSIT TIME PORT TO PORT 45 DAYS.(MAX 1 TRANSSHIPMENT)	Biddable Lot	1		10 Days	7 Days	Included	Not Applicable	Not Applicable	Industrial Batteries & Accessories 7171 Torbram Road Unit # 29 Mississauga Ontario L6T3W4 Phone : 905-965-4288	
11.1	INLAND HAULAGE (Excluding Lashing/Chocking Charges, Air bags & Detention charges)	Line Item									
11.2	OCEAN FREIGHT	Line Item									
12	EX HALDIA TO JOHANNESBURG,SOUTH AFRICA, 20 FT-CFR- TRANSIT TIME PORT TO PORT 30 DAYS,(MAX 1 TRANSSHIPMENT) - NON MAERSK	Biddable Lot	4		10 Days	7 Days	Included	Not Applicable	Not Applicable	NA	Recommended to use Elliance as Notify Party in the BL to reduce the DO charges Please note that the shipment is upto Johannesburg. You have to quote for CFR Johannesburg only including all charges.
12.1	INLAND HAULAGE (Excluding Lashing/Chocking Charges, Air bags & Detention charges)	Line Item									
12.2	OCEAN FREIGHT	Line Item									
13	EX HALDIA TO JOHANNESBURG,SOUTH AFRICA, 20 FT-CFR- TRANSIT TIME PORT TO PORT 30 DAYS,(MAX 1 TRANSSHIPMENT) - MAERSK	Biddable Lot	2		10 Days	7 Days	Included	Not Applicable	Not Applicable	NA	Recommended to use Elliance as Notify Party in the BL to reduce the DO charges Please note that the shipment is

	Lashing/Chocking Charges, Air bags & Detention charges)										
23.2	OCEAN FREIGHT	Line Item									
24	EX HALDIA TO HAMAD/DOHA, 20 FT-CFR- TRANSIT TIME PORT TO PORT 30 DAYS,(MAX 1 TRANSSHIPMENT)	Biddable Lot	1		10 Days	7 Days	Included	Not Applicable	Not Applicable	NA	
24.1	INLAND HAULAGE (Excluding Lashing/Chocking Charges, Air bags & Detention charges)	Line Item									
24.2	OCEAN FREIGHT	Line Item									
25	EX HALDIA TO BUENOS AIRES, ARGENTINA, 20 FT-CFR- TRANSIT TIME PORT TO PORT 50 DAYS,(MAX 1 TRANSSHIPMENT)	Biddable Lot	1		10 Days	7 Days	Included	Not Applicable	Not Applicable	NA	
25.1	INLAND HAULAGE (Excluding Lashing/Chocking Charges, Air bags & Detention charges)	Line Item									
25.2	OCEAN FREIGHT	Line Item									
26	EX HALDIA TO BUENOS AIRES, ARGENTINA, 40 FT-CFR- TRANSIT TIME PORT TO PORT 50 DAYS,(MAX 1 TRANSSHIPMENT)	Biddable Lot	1		10 Days	7 Days	Included	Not Applicable	Not Applicable	NA	
26.1	INLAND HAULAGE (Excluding Lashing/Chocking Charges, Air bags & Detention charges)	Line Item									
26.2	OCEAN FREIGHT	Line Item									
27	EX HALDIA TO ADEN PORT, YEMEN, 20 FT NON HAZ -CFR- TRANSIT TIME PORT TO PORT 55 DAYS,(MAX 1 TRANSSHIPMENT)	Biddable Lot	1		10 Days	7 Days	Included	Not Applicable	Not Applicable	NA	Non Haz
27.1	INLAND HAULAGE (Excluding Lashing/Chocking Charges, Air bags & Detention charges)	Line Item									
27.2	OCEAN FREIGHT	Line Item									
28	EX HALDIA TO SOHAR PORT/OMAN, 20 FT-CFR- TRANSIT TIME PORT TO PORT 23 DAYS,(MAX 1 TRANSSHIPMENT)	Biddable Lot	1		10 Days	7 Days	Included	Not Applicable	Not Applicable	NA	
28.1	INLAND HAULAGE (Excluding Lashing/Chocking Charges, Air bags & Detention charges)	Line Item									
28.2	OCEAN FREIGHT	Line Item									
29	EX HALDIA TO SALALAH/OMAN, 20 FT-CFR- TRANSIT TIME PORT TO PORT	Biddable Lot	1		10 Days	7 Days	Included	Not Applicable	Not Applicable	NA	

46.2	OCEAN FREIGHT	Line Item									
47	EX HALDIA TO GENOA, ITALY 20 FT- DDU TURIN - TRANSIT TIME PORT TO PORT 35 DAYS,(MAX 1 TRANSSHIPMENT)	Biddable Lot	1		10 Days	7 Days	Included	Included	Included	ENEXA Spa, C. so Cuneo, 54, 10078 Nenaria, Reale, C.F.P. IVA: 06719500156	
47.1	INLAND HAULAGE (Excluding Detention charges)	Line Item									
47.2	OCEAN FREIGHT	Line Item									

Also please ensure that following points should be considered in your offer.

- 1) **SCI (Shipping line Corporation of India)** is restricted for any shipments of Exide
- 2) Following LD Clause will be applicable for **BARCELONA & PORT OF ROTTERDAM**

Deviation Penalty				
Transit Days (Port to Port)	Level1	Level2	Level3	Level4
32	36 Days	36-40 Days	40-44 Days	44-48 days
	10% of Total Freight	30% of Total Freight	50 % of Total Freight	80% of Total Freight